



Clean
with confidence.

Driving your business forward with innovative
solutions and personalized support.

ECOLAB®
Everywhere It Matters.™

A partner you can count on.

Your customers count on you to deliver a higher level of clean. You can count on Ecolab as your dedicated partner, helping to keep your staff safe and your customers satisfied.



1

Personal support

Our experts understand your needs and help you deliver, with personal service 24/7/365.

2

Comprehensive training

We partner with you to customize a training program targeting your specific needs, making it safe and easy to get the job done right.

3

Consistent results

Our industry-leading service and support helps you deliver a consistent clean, for consistent satisfaction.

4

Optimal efficiency

We work with you to build a program targeting the specific needs of the buildings you clean, helping you ensure efficient and effective operations.

Solving your toughest challenges.

You work hard to keep your customers' facilities clean and safe.

From floor care to janitorial services to kitchen specialty, we provide full-service solutions to help you deliver a higher standard of clean.



Retaining employees

85% of building service managers ranked recruiting/retaining employees as a key challenge.¹

Hands-on training

- Ongoing training ensures you and your staff succeed.

Simple solutions

- Our QC™ Everywhere program simplifies training and inventory management.



Ensuring safety

4 out of 5 BSCs cited “health, safety and security” as an important criteria for their end customers.¹

PPE-free solutions

- Hard surface cleaning products that do not require the use of PPE when diluted.

Safe and easy dispensing

- Closed-loop packaging and dispensing systems improve worker safety by minimizing the risk of employee contact with concentrated formulas.



Driving satisfaction

90% of BSCs cited “improving facility image” as an important criteria for their end customers.¹

Differentiating your business

- From floor care to surface cleaning to odor control, Ecolab's restroom cleaning program can help turn your top customer challenge into a differentiator for your business.

Effective solutions

- Our all-in-one Bio-Enzymatic Odor Eliminator helps eliminate odor at the source.



Enabling stewardship

50% of BSCs cited “sustainable/green initiatives” as an important criteria for their end customers.¹

Hand hygiene

- Our Nexa™ Hand Hygiene System reduces product waste by up to 90%.²

Concentrated products

- Our ultra-concentrated QC™ products deliver effective cleaning with reduced packaging waste.

¹CMM 2016 BSC/Contract Cleaning Survey.

²Packaging waste calculation based on a 1:10 dilution ratio for Nexa Concentrates compared to standard 750mL packaging.



Satisfying your toughest customers.

BSC SUCCESS STORIES



Polishing an airline's reputation

- A new Ecolab program included proper training and fewer products, reducing cleaning and disinfecting time for New York City airport restrooms from 40 minutes to **20 minutes**.



Facilitating fast flips

- In only a week after their current supplier quit, Ecolab responded with site visits, product and dispenser installation and hands-on training rolled out to **86 retail stores**.



Stopping floor care problems

- On-site service and troubleshooting helped develop modified application procedures, reinforced with hands-on training, to **solve a difficult challenge with floor finish adhesion** in a grocery freezer aisle.



Spotlighting workplace safety

- Following an employee injury, Ecolab helped **improve both employee safety and regulatory compliance** with additional safety-focused, on-site training, communication stations and leave-behind materials.



Clean to a higher standard.

Our full-service solutions make it quick and easy to clean any space, any surface, top to bottom. So you can deliver results that keep your teams happy and your customers satisfied.

Optimize labor 73%¹

Increase productivity up to 73%¹.
Ergonomic design maximizes comfort and improves efficiency.

Phazer™ Mobile Floor Care System

9.5 minutes
per coat (1,000 ft²)

Mop and Bucket

36 minutes
per coat (1,000 ft²)

Simplify the process

Clean and disinfect multiple surfaces, including windows and glass, counter tops, glazed porcelain, metal fixtures, walls and more. **One product** makes cleaning quick, easy and PPE-free.²

Peroxide Multi-Surface Cleaner and Disinfectant

Clean and disinfect in just **3 minutes³**

EPA Reg. No. 1677-238



Clean with ease

The Cleaning Caddy and QC™ products work together to deliver touch-free cleaning in half the time.

Cleaning Caddy (QC™)

Get **54%** cleaner than traditional restrooms cleaning methods⁴



¹Minimizes time and labor costs, per ISSA standard times.

²Once diluted according to usage instructions.

³For dispensed disinfectant at a dilution rate of 6 fluid ounces per gallon. Effective against organisms listed on label.

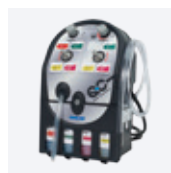
⁴Results based on over 1,000 swab samples collected and analyzed by Ecolab.

Delivering innovative solutions for any space.



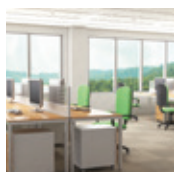
FLOOR CARE

Comprehensive, proven floor care programs, including customized solutions and staff training.



DILUTION CONTROL

Cleaners, disinfectants and dispensing systems to help maximize your productivity and ensure the best results at the lowest total cost.



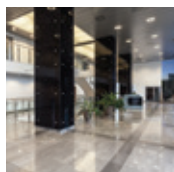
CARPET CARE

Solutions, service and on-site training to help you maintain the look of your customers' flooring investment.



HAND HYGIENE

Pleasant-to-use formulas with innovative packaging and dispensing solutions that can help reduce waste.



STONE CARE

Solutions to bring out the natural beauty of stone and ceramic tile surfaces while differentiating your offerings.



SAFETY SOLUTIONS

Equipment, tools and training to help ensure your team's safety and regulatory compliance.



We help you protect what matters most.

Your people. Your reputation. Your bottom line.

Partner with Ecolab to create cleaner, safer spaces that drive your business for better competitive advantage. We'll deliver the tools, training and on-site support you need to satisfy your toughest customers.

Contact your Ecolab Sales Representative to learn more:

1.800.35.CLEAN ecolab.com